

Join us – and make a difference!

You are here. At the intersection of community and commerce with Citizens Bank of Canada (Citizens) and Vartana. Where Canadian voluntary sector organizations achieve their diverse missions through solid financial infrastructure and advisory support provided by experienced banking professionals. Where they will have the ability to expand and sustain their work with certainty and to leverage their successes to create prosperity for their constituents.

Through a bold and innovative Charity Banking Initiative (CBI), Citizens, a wholly-owned subsidiary of Vancity Credit Union, and Vartana will offer a full suite of financial products and services and provide education and outreach that supports organizational capacity-building for the not-for-profit sector (NFP) in the Greater Toronto Area (GTA) and Ontario.

For more information on each of the CBI partners, check out the following sites: www.citizensbank.ca, www.vancity.com and www.vartana.org,

With retail banking services delivered through our Front St. branch and National Contact Centre, the lessons learned through this pilot program will support the development of other Charity Banking Initiatives across Canada. An important step in making this unique initiative come alive is to find our new:

Community Business Manager

Reporting to the Director, Community Business Banking, Vancity, our new Community Business Manager will oversee sales and member service activities that support the CBI strategy and related partnerships.

As a member of our collaborative Community Business Banking team, you have a proven interest in and experience working with Charities, Not-for-Profits, Co-operatives, Social Enterprises and Aboriginal communities. Your expert sales skills, personalized approach and track record of success in the financial services sector will ensure the development of close professional relationships and sustainable business.

Your post-secondary degree and 8+ yrs of financial services experience have prepared you to create engaging business proposals that offer unique products, cash management services and lending solutions that will translate into real value for clients, the NFP and Citizens. While the goal is to establish, grow and sustain a solid deposit and loan portfolio, the mission is truly to provide services to an under-banked market that will continue to play an important role in building sustainable communities.

If it sounds like a good fit, apply online at: www.citizensbank.ca/careers



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Vancity